



Baldacci
FAMILY VINEYARDS
NAPA VALLEY

Corporate Online Event

With the new world of online engagement clearly a part of everyone's business model, we are pleased to offer corporate wine tastings to your employees and clients. Our events are fully customizable, and our priority is to create an event that works for you!

- We use Zoom Meetings to host the events. We recommend no more than 30 concurrent connections. We will provide you a specific meeting id. We place everyone in a waiting room and cross reference the names against your list to prevent Zoom bombing.
- Basic format
 - The event organizer *selects* from our list of non-membership wines. We offer a 25% discount plus \$1 express shipping on every order. If you have more than 6 participants, we provide an excel file to facilitate large orders.
 - We do not care if the participants are joined by a +1 attendee. This is at the organizer's discretion how formal/informal you would like to make the event.
 - We recommend that each participant receive the wine(s) at least one day prior to the scheduled tasting. Transit times range from 1 – 3 days and we only ship Monday – Wednesday to prevent weekend layovers in non-temperature-controlled distribution centers. Our default carrier is FedEx but we can also use UPS.
 - An adult signature is REQUIRED on all wine shipments so the participants must have an eligible person sign for the wine. If the wine is returned for either a bad address or ineligible signer, we will charge the full cost of the shipping both outbound and on the return.
 - 45 – 90 minute online tasting
 - Welcome by Michael Baldacci, Owner/Winemaker. Introduction to Baldacci Family Vineyards, brief history, estate grown vineyards, Cabernet focus, Stags Leap District winery, etc. (image support through a screen share).
 - Guided wine tasting. Most groups taste 1 – 2 wines.
 - Trivia. Interactive wine trivia with up to 15 questions covering broad wine topics, Napa Valley specific topics and some appellation/varietal questions depending on the selected wines. Scores are tallied in real time on everyone's screen. This can be competitive in a friendly way. The top scorer receives a \$50 credit to his/her account for use against a future purchase.
 - Further engagement. Quinn Kraft, our Director of Hospitality will present additional online and onsite wine tasting opportunities.
 - Time for Q&A, if warranted.

Please don't hesitate to contact me with additional questions.

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Corporate referrals are available upon request

